59th Medical Wing



59 MDW
Ophthalmology
Product Line
Analysis
Clinic Input

Information Brief

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Date: 08 Sept 04

Overview

- Current/Future Problem Areas
 - Review of Initial Product Line Analysis
- Possible Solutions
 - Wing Directions on offered solutions
 - Support Requirements from 59 MDW
 - Support Requirement Extras
- CAMO Interface Concerns
- Initial Clinic Business Rules

Ophthalmology Product Line Analysis

- Ophthalmologists MAPPG06 = 10
 - Two short (one general ophthalmologist)
 - RSA provider supports this void
 - AD fill not expected due to AF manpower

RSA cut: elimination of RSA Ophthalmologist

Ophthalmology Product Line Analysis Review

- Technicians Current number: 18
 - RSA = 6
 - GS = 2
 - SCO = 2
 - AD = 8 (50% manned)
 - SCO number = 24 (3:1 ratio)
 - MAPPG 04 & 06 = 18

RSA cut (6 to 4) = total of 16

Ophthalmology Product Line Analysis Review

- Admin Clerks <u>Current number: 6</u>
 - 3 of 4 AD
 - 3 RSA
 - -SCO = 6
 - MAPPG 04 & 06 = 6

RSA cut (1) = total of 5

Ophthalmology Product Line Analysis - Review

- May 04 RSA reduction: 0.5 MD/5.5 techs/2 admin
 - Reduction from 1 MD / 6 techs / 3 admin
 - PRK/Research optometrist loss
 - Back to Optometry for loss of 1.0 FTE RSA optometrist
- Aug 04 Product Line Analysis RSA
 - -Cut MD / 2 techs / 1 admin
 - = 0 MD / 4 techs / 2 admin



- 1. Maintain health of GME & Readiness programs
- 2. Meet product line requirements

~300 patient visits per month

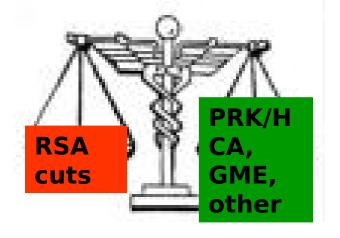
GME

- Overall Program Health: Excellent
 - 100% Board Certification
 - Scores: top 1-5% nation-wide
 - Research: Pubs/presentations: 65/ past 12 months
 - 56 Abstracts /6 Publications / 5 Book chapters
 - Surgical Case Mix and Volume: Good
 - Mid 1/3 nation-wide (30-60%tile)
 - 2/3 of volume from > 65 (requires 25-30 visits/surgery)
 - OR Starts: FY04 = Okay
 - FY04 Ave: = 95 cases/mo (30-60%tile)
 - Optimum = 100 cases/mo (50-75%tile)
 - Critical > 75 cases/mo (<RRC minimums)

...Patient volume must be maintained to achieve needed surgeries

Readiness

- Refractive Surgery
 - Lead AF center
 - Only center treating pilots
 - AF/CC & SG directed: "Super Vision Initiative"



Warfighter Refractive Surgery

- Result of refractive surgeons diverted to TSP
 - Loss of Productivity
 - Loss of 2,500 treatments a year
 - Budget Cuts projected
 - Budget cut by \$700K (current \$1.9M/year)
 - Increased wait time for active duty
 - from 3 mos to approx 12 mos
 - Loss of research work on "Super Vision Initiative"

"Other"

A Sampling...

- Chief Consultant
- Refractive Surgery Consultant
 - Oversees five AF laser centers
- Program Director Combined Residency
- TATRC Consultant and COR
- NIH Advisory Council member
- Am Acad Ophthal Council member
- Am Board of Ophthal Examiner
- Note: no moonlighting

RSA contract loss - Impact

- RSA contract
 - Ophthalmologist: 1.0 FTE contract
 - •300 patients/ week
 - **•AII PRIME**

Possible Solutions

- 1. Disengage PRIME patients supported by RSA Ophthalmologist - 300 patient visits/month
- 2. Convert unfilled AD slots to GS
 - Eliminates need for all RSA
- 3. Revise AD Staff workload and RSA tech cuts
 - Staff workload increased to 'capture' 300 patients/month
 - 2.5 more days of clinic per week
- 4. Revise RSA cuts
 - Ophthalmologist 0.2 FTE
 - Techs 5
 - Admin Clerks 3

Disengage TSP patients supported by RSA Ophthalmologists

- Ophthalmology standpoint
 - GME maintained
 - No loss of surgical volume (1st Refusal)
 - Reduces space strain on clinic

Convert AD slots to GS

- A. Ophthalmologist 45E3 to GS
- B. Convert 6 unfilled AD techs to GS
- C. Convert 1 unfilled AD admin clerk to GS
- D. No RSA needed!

Revise AD Staff workload & RSA cuts

300 patients/month = 2.5 more days of clinic per week -- (Direct + Indirect costs)

Indirect costs...

- GME: excellence in academics, research, etc.
 - "% Compared to Acad. Benchmark 200%"
- Readiness
 - Refractive Surgery recommend no weakening
 - HCA deployments
 - 5 trips FY05
 - RSVP CMRT = 4 trips minimum/year
- The "Other" + morale

	Monday	Tuesday	Wednesday	Thursday	Friday
Flynn	Admin	Glaucoma	OR	Glaucoma	G Rounds/M&M
Glaucoma	Admin	Glaucoma Lasers	OR	Glaucoma	Pre/Post OP
Smith	Comea	OR	Lasik Eval	PRK	G Rounds/M&M
Anterior Seg	Admin	OR	Gp Consents	PRK	Pre/Post OP
Holck	Minors	OR	Plastics	Tumor/Plast	G Rounds/M&M
Plastics	Minors	OR	Plastics	Admin	Pre/Post OP
Schatz	Neuro	Peds	OR	UT Peds	G Rounds/M&M
Neuro/Peds	Neuro	Peds	OR	UT-Santa Rosa	Pre/Post OP
Roberts	Admin	Peds	OR	GC/Peds	G Rounds/M&M
Peds/Comp	Admin	Peds	OR	GC/Peds	Pre/Post OP
Dudenhoefer	PRK	Comea	GC	OR	G Rounds/M&M
Anterior Seg	PRK	Comea	Gp Con	OR	Pre/Post OP
Lane	OR	Uveitis	Retina	GC	G Rounds/M&M
Retina/Uveitis	OR	Lasers	Dia Scr	ROP	Pre/Post OP
Reilly	PRK	Uveitis	PRK	OR	G Rounds/M&M
Anterior Seg	Comea	OR	Lasik	GC	Pre/Post OP
RSA		GC (20)	GC(20)	OR 1-2X mo	Visual Fields
Resource Sha	Minors	GC (20)	GC(20)	OR 1-2X mo	Post-Ops
LoRusso			Diab/Wellness	OR	
Retina/Comp				OR	
Perez			GC 1-2X mo		

*BAMC: 40 Retina / 30 Peds / 40 Oculoplastics = 110 patients/week

 1 Admin = "the other"

Revise AD Staff workload & RSA cuts

Direct Costs

- Minimum 17 techs
 - Restore 1 RSA techs 5 (\$35K)
- Minimum 6 Admin Clerks
 - Restore 1 RSA clerks 3 (\$28K)

Total additional costs: \$63K + Indirect costs

Revise RSA cuts

From	То	Current
0.5 MD	0 MD	1.0 MD
5.5 techs	4 techs	6 techs
3 admin	2 admin	3 admin

Recommend: (est. additional cost)

- Ophthalmologist 0.2 FTE (\$35K)
- Techs 5 (\$36K)
- Admin Clerks 3 (\$28K)
- Total additional cost/yr: \$99K

Solutions	Costs/yr
1. Disengage TSP patients	\$1.4M
2. Convert unfilled AD slots to GS	?Any?
3. Revise AD Staff workload and RSA tech cuts	\$63K + Indirect
4. Revise RSA cuts MD 0.2 /Techs 5 / Admin Clerks 3	\$100K + Indirect (less)

Support Requirements – Extras

- Surgery
 - 1. Civilian ASU for TFL
 - Meets GME needs with cost savings
 - 2. Local Room
 - Nurse support
 - EENT Clinic OR: nurse & tech
 - Topical anesthesia cataract surgery: OR nurse, IV nurse, & tech

Net: 40%+ of surgeries

Warfighter Refractive Surgery Center -Expansion

- Benefits
 - Increase AD treatments
 - from 2500/yr to 4000/yr
 - CSAF Super Vision Research
 - Potential for AD Refractive Surgery Fellowship Position
 - Open Dependent/Retiree fee for service program
 - Potential income of \$750K \$1.0M/yr

Warfighter Refractive Surgery Expansion • Expansion sites:

- - New building construction
 - WHMC Existing Space
 - Wellness Bldg (HAWC)
 - Floor expansion

Support Requirements – Extras

- Research Department
 - Support "Supervision Initiative" & GME +
 - Project once established: self supporting
 - Gov sources, Sponsored trials, Universities
 - Promising horizon for 'seed' money
 - Visual Scientist, Study Tech, Admin, Nurse
- Space need

CAMO Interface

- The way you deal with your referrals/consults right now is working, you may be concerned with how this will change when CAMO begins taking on some of these duties
- Identify what you see as a potential problem area with this and why

Up and running for one month

We do not see any showstoppers...just some fine tuning

Initial Ophthalmology Clinic Business Rules

ACCESS

Clinic Schedules Oversight

- Use pseudo -"open access" model
 - If available manpower
- Clinic Director reviews ALL schedules prior to publishing
 - No changes allowed without clinic director/Chair approval
 - Load schedules min 4-6 weeks ahead (currently - 31 Oct 04)

Initial Clinic Business Rules ACCESS

- Ophthalmology CAMO booking implemented one month ago (new consults only)
 - 24 business hour provider review prior to booking (specify appt type/provider)
 - Dedicated POC (Felecia Johnson-Headen) very beneficial
 - Patient phoned within 72 hours

Initial Clinic Business Rules ACCESS-Concerns

- No shows
 - No appt letter sent
 - Many appt notifications- telecom messages left only
 - No directions/maps provided (Appts at WHMC, Wellness and BAMC)
- Solution
 - Provide written appt notification with map
 - Service that was provided by clinic

Initial Clinic Business Rules CODING-Concerns

- Only one coder for > 3000 patient visits per month (does not include current RSA patient volume)
- Other clinics with this patient load = 2 coders

- Recommend additional coding support
 - Share from another clinic?

Areas of Concern Current/Future Problem Areas

- Follow-Up Appt Booking by CAMO?
- We do not recommend this
 - CAMO unable to understand specific clinic requirements for multitude of various appointment types, by clinic
 - Increased risk for pt being booked in wrong appt type
 - Decreased customer service

Possible Solutions (cont)

- F/U Appt Booking
 - Clinics may request CAMO assistance as needed
 - Request individual clinics maintain control
 - "Right Time, Right Patient"
 - More customer friendly
 - F/U booked at checkout